



## Europass Curriculum Vitae

### Personal information

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Surname(s)  
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Nationality Romanian

Date of birth 3 of July 1973

Gender M

Desired employment / Occupational field N/A

### Work experience

#### Position and responsibilities:

- ✓ Deputy National Aid Coordinator of UE Assistance
- ✓ National Contact Point for Twinning
- ✓ National Coordinator of Dutch Pre Accession bilateral assistance to Romania (1999-2007).
- ✓ National Coordinator of German Pre Accession bilateral assistance to Romania (1999-2010).
- ✓ National representative in Committees of Pre Accession funds at the level of European Commission.
- ✓ National representative in Committees of Post Accession funds at the level of European Institutions.
- ✓ National Coordinator (2001 - 2005) of PHARE Multy-Country Programme.
- ✓ National Coordinator (2002 – 2006) of INTERREG III B Programme.

**Dates**  
Occupation or  
position held

- 2009 - 2<sup>nd</sup> March 2011**
- ✓ Dep. General Director of the Authority for the Coordination of Structural Instruments  
and
  - ✓ Deputy National Aid Coordinator (for the Phare programme) of EU Assistance.
  - ✓ National Contact Point for Twinning.
  - ✓ National Coordinator of German Pre Accession bilateral assistance

to Romania (1999-2010).

Main activities and responsibilities	<ul style="list-style-type: none"><li>✓ Coordination at national level of institutional, legislative, financial and procedural framework of the pre and post accession of EU funds, as well as for bilateral assistance from EEA States, Norwegian bilateral programme and EU Member States programmes.</li><li>✓ Negotiation of the Financing Memoranda and the institutional and legislative system of the implementation.</li><li>✓ Monitoring and reporting to the Government and donors of the status of the implementation of the programmes.</li><li>✓ Twinning international senior expert.</li><li>✓ Coordination at national level of the institution building (twining) projects.</li></ul>
Name and address of employer	Ministry of Public Finance
Type of business or sector	Public Administration
<b>Dates</b>	<b>1<sup>st</sup> of April 2004 - 12 of January 2009</b>
Occupation or position held	<ul style="list-style-type: none"><li>✓ General Director of the Authority for the Coordination of Structural Instruments</li><li>✓ Deputy National Aid Coordinator (for the Phare programme) of EU Assistance.</li><li>✓ National Coordinator (2001 - 2005) of PHARE Multy-Country Programme.</li><li>✓ National Coordinator (2002 – 2006) of INTERREG III B Programme.</li><li>✓ National Contact Point for Twinning.</li><li>✓ National Coordinator of German Pre Accession bilateral assistance to Romania.</li><li>✓ National representative in Committees of Pre and Post Accession funds at the level of European Commission.</li><li>✓ National representative in Committees of Post Accession funds at the level of Council of Europe.</li><li>✓ Secretary of the High Level of National Committee for Structural Instrument (at the level of the Prime Minister of the Romanian Government).</li></ul>
Main activities and responsibilities	<ul style="list-style-type: none"><li>✓ Coordination at national level of institutional, legislative, financial and procedural framework of the pre and post accession of EU funds, as well as for bilateral assistance from EEA States, Norwegian bilateral programme and EU Member States programmes.</li><li>✓ Head of negotiation team for the chapter 21 with EU – “Regional policy and coordination of structural instruments”.</li><li>✓ Elaboration of NATIONAL DEVELOPMENT PLAN of</li></ul>

ROMANIA 2007 – 2013 – programming of the investment development Program of 58 billion Euro.

- ✓ Elaboration and Head of Negotiations with EU of National Strategic References Framework 2007 – 2013 - 31 billion Euro on specific post accession Europeans Funds.
- ✓ Coordination of elaboration of six Operational Programmes of Structural Instruments and programme complement.
- ✓ Head of Negotiations of the financial matrix support to Romania for EU assistance.
- ✓ Negotiation of the Financing Memoranda and the institutional and legislative system of the implementation.
- ✓ Elaboration of the national system of monitoring of the programme and creation of single management information system.
- ✓ Elaboration of National Strategy for Capacity Building.
- ✓ Elaboration of Action Plan for communication and information of Structural Instruments.
- ✓ Creation of the national system for the evaluation of the programmes and projects financed by Structural Instruments.
- ✓ National Member to EU Institutions - Participation at the level of European Institutions in committees and working groups for the elaboration and coordination of the implementation of Structural Instruments.
- ✓ Coordination of implementation of Operational Programme for Technical Assistance.
- ✓ Coordination of the elaboration and implementation of the technical assistance contracts for the support of the coordination activities.
- ✓ Responsible for the coordination of national legislation for the implementation of Operational Programmes.
- ✓ Twinning international senior expert.

\*- Similar activities and responsibilities was carry out on the EEA Program and Norwegian bilateral program.

\*\* - Similar activities and responsibilities was carry out on the PHARE programmes.

- ✓ Coordination of the setting up of the Extended Decentralised Implementation System of the PHARE Programme in Romania.

Name and address of employer

Ministry of Public Finance

Type of business or sector

Public Administration

**Dates**

**December 2000 – 30<sup>th</sup> of March 2004**

Occupation or position held

- ✓ Director, Pre accession assistance directorate.
- ✓ National Contact Point for Twinning
- ✓ National Coordinator of Dutch Pre Accession bilateral assistance to Romania.

	<ul style="list-style-type: none"> <li>✓ National Coordinator of German Pre Accession bilateral assistance to Romania.</li> <li>✓ National representative in Committees of Pre Accession funds at the level of European Commission.</li> <li>✓ National Coordinator (2001 - 2005) of PHARE Multy-Country Programme.</li> <li>✓ National Coordinator (2002 – 2006) of INTERREG III B Programme.</li> </ul>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ Director of National Aid Coordination office.</li> <li>✓ Coordination at the national level of the institutional, legislative and procedural framework of the pre accession of EU funds (PHARE Programme), as well as for bilateral assistance from EU Member States.</li> <li>✓ Elaboration of NATIONAL DEVELOPMENT PLAN of ROMANIA 2004 – 2006, economic and social chapter of PHARE National programme.</li> <li>✓ Coordination at national level of ISPA and SAPARD instruments (1 year).</li> <li>✓ Negotiation of the Financing Memoranda and the institutional and legislative system of the implementation.</li> <li>✓ Elaboration of National Strategy for Capacity Building for the efficient implementation of pre accession instruments.</li> <li>✓ Responsible for the elaboration and implementation of the National Training Strategy.</li> <li>✓ Elaboration of Action Plan for communication and information of the programmes.</li> <li>✓ Responsible for the financial matrix of the National Programme for Accession of Romania to EU.</li> <li>✓ Senior Programme Officer for 7 PHARE programmes and PHARE grand schemes amounting more than 20 Meuro.</li> <li>✓ General Coordination in partnership with PIU (within MoP Finance) of the RICOP Programme (100 Meuro).</li> </ul>
Name and address of employer	Ministry of European Integration
Type of business or sector	Public Administration
<b>Dates</b>	<b>1999 – December 2000</b>
Occupation or position held	<ul style="list-style-type: none"> <li>✓ Director, Pre accession assistance directorate (National Aid Coordination office).</li> <li>✓ National Coordinator of Dutch Pre Accession bilateral assistance to Romania.</li> <li>✓ National Coordinator of German Pre Accession bilateral assistance to Romania.</li> </ul>

Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ Coordination at the national level of the institutional and legislative framework of the pre accession of EU funds (PHARE Programme), as well as for bilateral assistance from EU Member States and other donors (JAIKA, USAID, UNDP, etc).</li> <li>✓ Negotiation of the Financing Memoranda and the institutional and legislative system of the implementation.</li> <li>✓ Creation of the national system for the evaluation of the programmes and projects financed by donors.</li> <li>✓ Elaboration of National Strategy for Capacity Building.</li> <li>✓ Elaboration of communication and information Plan of the programmes.</li> <li>✓ Coordination of the setting up of the Decentralised Implementation System of the PHARE Programme in Romania.</li> <li>✓ Responsible for the coordination of Cross Border Programmes with Hungary and Bulgaria.</li> <li>✓ Senior Programme Officer for 3 PHARE programmes and PHARE amounting 4 Meuro.</li> <li>✓ Responsible for the elaboration of the financial matrix of the National Programme for Accession of Romania to EU.</li> <li>✓ Coordinator of the project pilot of the National EU information system.</li> <li>✓ Specific diplomatic responsibilities.</li> </ul>
Name and address of employer	Ministry of Foreign Affairs
Type of business or sector	Diplomacy
<b>Dates</b>	<b>1998 – 1999</b>
Occupation or position held	<ul style="list-style-type: none"> <li>✓ Director, Pre accession assistance directorate</li> <li>✓ National Coordinator of Dutch Pre Accession bilateral assistance to Romania.</li> <li>✓ National Coordinator of German Pre Accession bilateral assistance to Romania.</li> </ul>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ Coordination at the national level of the institutional and legislative framework of the pre accession of EU funds (PHARE Programme), as well as for bilateral assistance from EU Member States and other donors (JAIKA, USAID, UNDP, etc).</li> <li>✓ Negotiation of the Financing Memoranda and the institutional and legislative system of the implementation.</li> <li>✓ Elaboration of communication and information Plan of the programmes.</li> <li>✓ Responsible for the elaboration of the financial matrix of the National Programme for Accession of Romania to EU.</li> <li>✓ Participation in the bilateral Committees with European Commission for the approximation of Romanian legislation and institutional building.</li> </ul>

Name and address of employer	Department for European Integration, Romanian Government
Type of business or sector	Public Administration.
<b>Dates</b>	<b>1997 – 1998</b>
Occupation or position held	Expert, Internal Market Directorate
Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ Participation in the bilateral Committees with European Commission for the approximation of Romanian legislation and institutional building.</li> <li>✓ Coordination of implementation of pre accession projects (PHARE Programme) in the field of Internal Market.</li> </ul>
Name and address of employer	Department for European Integration, Romanian Government
Type of business or sector	Public Administration.
<b>Dates</b>	<b>1997</b>
Occupation or position held	Expert
Main activities and responsibilities	<ul style="list-style-type: none"> <li>✓ Expert in direct investments in the field of services and agriculture.</li> <li>✓ Responsible in supporting foreign investors in the field of agriculture and industry sector.</li> <li>✓ Responsible for the implementation of the institutional building programme financed by EU.</li> <li>✓ Adviser of the President of State Ownership Fund.</li> </ul>
Name and address of employer	Romanian Agency for Direct Investments, Romanian Government
Type of business or sector	Public Administration.
<b>Dates</b>	<b>2005 – present</b>
Occupation or position held	Associate Professor
Main activities and responsibilities	Professor of PUBLIC POLICIES
Name and address of	Faculty of Political Sciences, NATIONAL SCHOOL OF PUBLIC

employer	ADMINISTRATION AND POLITICAL SCIENCES
Type of business or sector	High Education Institution.
<b>Education and training</b>	
Dates	2005-2012
Title of qualification awarded	PhD (programme), Public policies and economic development
Principal subjects/occupational skills covered	Political sciences
Name and type of organisation providing education and training	NATIONAL SCHOOL OF PUBLIC ADMINISTRATION AND POLITICAL SCIENCES
Level in national or international classification	-
Dates	1998-2001
Title of qualification awarded	Certificate of attendance (more than 11 programmes of training – max 4 weeks)
Principal subjects/occupational skills covered	European Public Policies, administration, economy, diplomacy, European affairs, European integration, EU funding, development strategies, programme / project implementation and project management, human resources management, communication and media, etc.
Name and type of organisation providing education and training	European Commission, Governments of EU Member States, Research Institutes, NGOs, public and private organisations from Belgium, Holland, France, Italy, UK, Germany, Greece, Sweden, Spain, Poland .
Level in national or international classification	Certificate
Dates	1998
Title of qualification awarded	Certificate
Principal	European Public Policies and European Integration

subjects/occupational skills covered	
Name and type of organisation providing education and training	College of Bruges, Bruges – Belgium
Level in national or international classification	Diploma/Certificate
Dates	1997-1998
Title of qualification awarded	Diploma
Principal subjects/occupational skills covered	Master Programme. Management in power energy.
Name and type of organisation providing education and training	Faculty of Energy, Polytechnic University of Bucharest.
Level in national or international classification	Diploma in Master.
Dates	1991-1997
Title of qualification awarded	Diploma and Licenses.
Principal subjects/occupational skills covered	Informatics and Energy Department.
Name and type of organisation providing education and training	Faculty of Energy, Polytechnic University of Bucharest.
Level in national or international classification	Diploma of Graduation.



## Personal skills and competences

Mother tongue(s) Romanian

Other language(s)

Self-assessment	Understanding	Speaking	Writing
<i>European level (*)</i>	Listening/Reading	Spoken Interaction	
<b>English</b>	Very good	Very Good	Very
	Good		
<b>French</b>	Good	Good	Good

(\*) Common European Framework of Reference for Languages

Social skills and competences Abilities in communication, negotiations and mediation. Working very efficient in team.

Organisational skills and competences Very good experience in working with EU institution (European Commission, European Parliament, Council) and Member States Governments.

Excellent experience in international relations, diplomacy and European affairs.

Excellent competences in:

- European programmes (pre accession and post accession);
- European programmes (pre accession and post accession) focus on public administration;
- European policies and national development policies;
- negotiations;
- negotiations with donors on the financing of public policies programmes and projects;
- programming, monitoring, management, implementation, monitoring and reporting of the programmes and projects;
- formulation of the European public policies, National policies, development programmes and projects;
- general management of Phare Programmes;
- general management of Structural Instruments;
- general management of Fishing, Agriculture and Rural Development instruments;
- project implementation, back stopping and monitoring;
- financial management of the projects and reporting;
- evaluation and indicators;
- technical assistance projects and institutional building;
- administrative systems of the Aid programmes and projects;
- financial control and control management of the programmes and projects;
- project cycle management;
- cost benefit analysis for projects;
- evaluation function;
- financial planning and financial flows;
- trainer and designing of training programmes ;

Extended experience of the Romanian central administration and local administration.

Excellent skills in:

- leadership;
- executive management;
- coordination of the working groups;
- designing of working plans and reporting methods;
- elaboration of development strategies and action plans;
- elaboration of the specific legislation;
- communication and PR;
- lobbying;

Technical skills and competences	N\A
Computer skills and competences	Very good knowledge in operating all programmes under WINDOWS. Data Bases.
Artistic skills and competences	N\A
Other skills and competences	Diplomatic rank.  Licensed expert at European Level in: 1. Project manager. 2. Human resource manager. 3. Analyst in human resource. 4. Trainer of trainers. 5. Expert in management of structural funds.
Driving licence	Category B.
Additional information	Medals and Distinctions: ” <i>Knight of National Order of Merit</i> ” – Raised to the rank of Knight of the “National Order of Merit” by the President of Romania for outstanding service to the country's relationship with the European Union. The order was granted by presidential decree of President of Romania and the national mean in 2005.  Member of “Who is Who”.

**Publications**

- 10 articles in international and Romanian magazines in the field of economy, finances, public administration, European affairs, development strategies;

**1<sup>st</sup> of January 2012**

## **Main training courses graduated**

(starting with 2006 year)

### 2006 training:

Pre accession instruments

- Overview of the PHARE technical assistance projects / Project Cycle Management
- Design of the PHARE programmes
- Coordination and implementation of the Twinning projects
- Management of the programmes/projects

Structural Instruments

- Structural Instruments programming
- Programme / Project management
- Project appraisal and selection
- Financial management and control

### 2006 training:

- Human Resources, Management and Leadership
- Potential beneficiaries of the future structural instruments
- Structural Instruments planning and monitoring

### 2007 twinning programme:

- Technical Assistance - implementation of the projects
- Project Cycle Management in Structural Instruments
- Communication and publicity under the SF
- Structural Funds Development
- Implementing Arrangements
- Structural Funds Overview training
- Financial flows workshop
- Training for CSF MA and OP MAs on development of procedures and procedural guidance
- Building Institutional capacity
- Developing indicators for the OPs
- Financial Planning
- Performance Management System
- Giving and receiving feedback, setting own objective and measuring own performances
- Cost Benefit Analysis for major projects
- Revenue Generating Projects funded by the Structural Instruments

### 2008 twinning programme:

- Coordination of annual reporting and statistical monitoring
- Elaboration of NDP annual implementation report and NSRF strategic report
- Performance management and team planning
- Monitoring & evaluation indicators

- Strategic and operational evaluations
- Eligibility rules
- Project development and project management
- Budgetary management and irregularities